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THE YEAR 2022 AND HARDIE PROPERTY IS CELEBRATING ITS
2nd BIRTHDAY AFTER ITS CREATION DURING HARD LOCKDOWN 2020.

WELCOME TO THE HARDIE MINUTE

BY RICHARD HARDIE
FOUNDER & DIRECTOR



We have a lot to be proud of including our team, nimbleness to adapt to the market, marketing, collaborative deals and international coverage.

My personal career spans 20 years from Central London to Guernsey in the Channel Islands and for the last 6 years in Cape Town. Previously the South African CEO of the world's largest independent real estate business, operating in 60 countries and focussing on residential property throughout my career, working on both sides of the deal as a selling agent and buying agent.

Hardie Property specialises in residential sales and rentals in the Southern Suburbs, City Bowl & Atlantic Seaboard.

We are fortunate enough to have the properties we do because of loyal clients, word of mouth, networks, referrals and marketing.

CAPE TOWN MARKET

As this is being typed during Q3, the market is incredibly buoyant for sales and rentals. In some areas and price ranges, properties are going under offer within a week. Rental properties are being taken in days with high demand from Johannesburg and KZN tenants. Unusually there is a strong international presence through the winter season and currency exchange partners are seeing unprecedented demand.

The war plays a part in this out of season demand but also Covid has made people realise they can work from anywhere and why not live in a sophisticated city with a palatable climate, ocean, mountains, wine and amazing food where your Euro allows for an enviable lifestyle.

The next few pages showcase a small selection of our properties, our marketing influence and how we give back to the community. Sadly we can't fit in all our success stories but it gives you an insight to our coverage across the Mother City from the Southern Suburbs to the Atlantic Seaboard.

SAY HELLO TO OUR TEAM



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Creative Director



RICHARD HARDIE

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Founder & Director
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GIVING BACK HARDIE PROPERTY COMMISSION TO THE COMMUNITY

Hardie Property is not just about selling & renting property. It's about sharing our successes with others who are less fortunate.

We give our clients the opportunity to make a gift along with Hardie Property, to a cause close to their heart. A percentage of the sale or rental commission will be donated upon the successful transfer/signed lease of a property.

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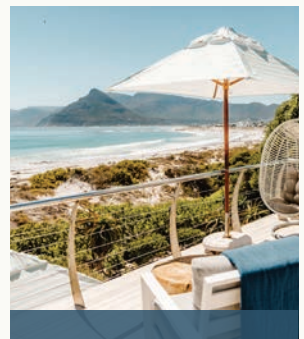
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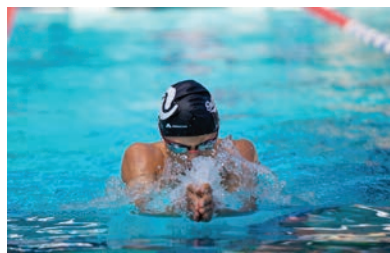
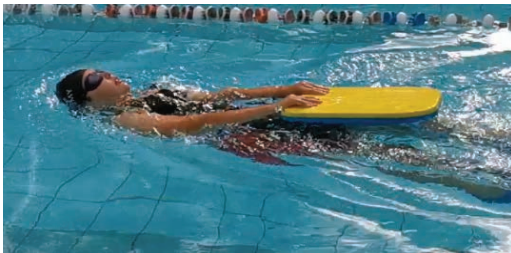


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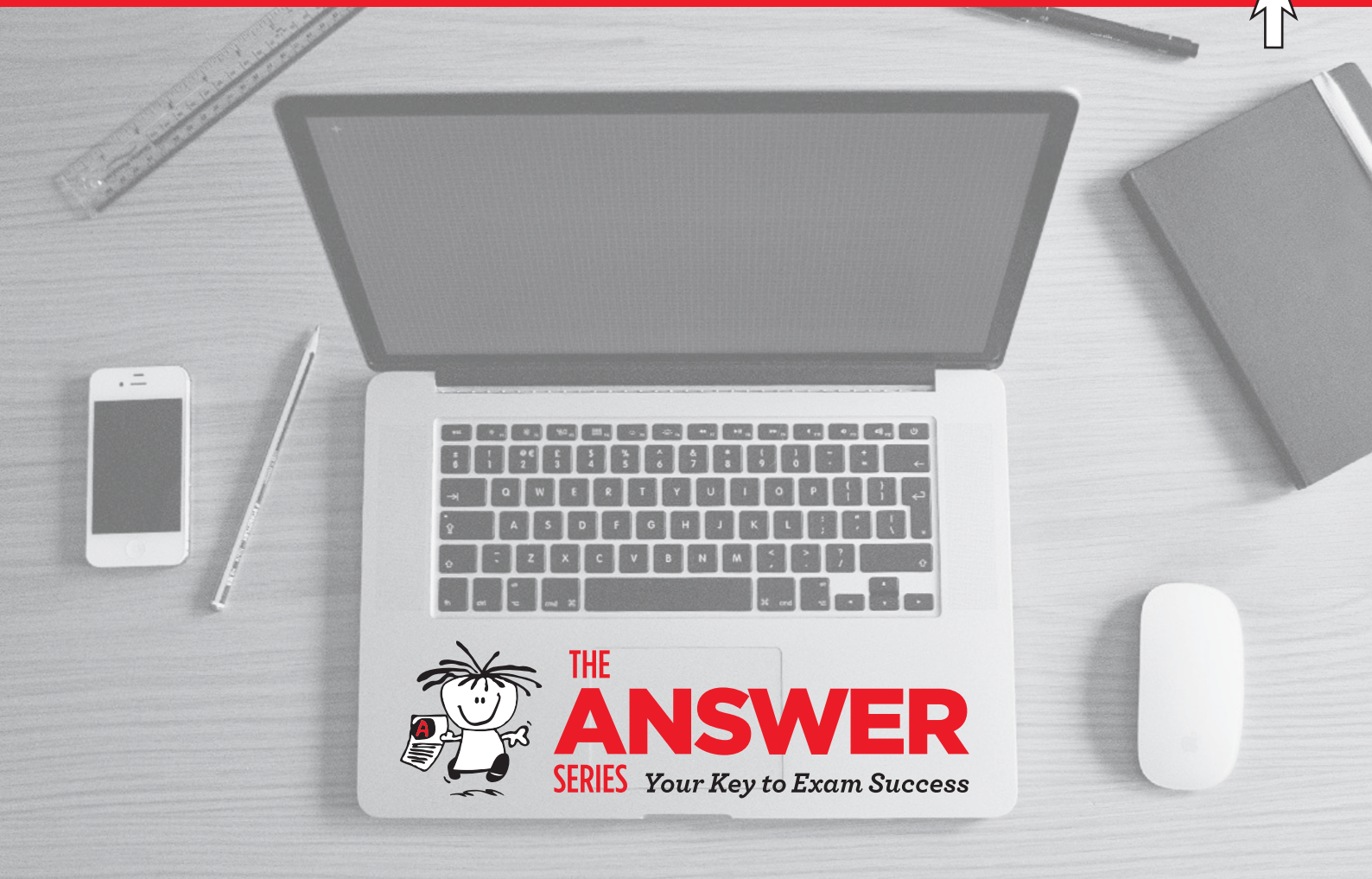
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